



Washington Consulting Corporation

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Procurement and Business Development Facilitators

WCC is a one-stop solution for many of your business needs. We advise companies on matters related to public procurements and facilitate trade and investment activities of U.S. and international companies.

Government Contracts

- Prepare winning proposals and negotiate contracts with owners
- Identify small and minority – owned business as potential team partners to larger businesses in the U.S
- Find potential partners abroad
- Negotiate and draft teaming agreements
- Identify procurement opportunities

Strategic International Business Consulting

- Understand foreign markets' regulatory and legal requirements
- Perform risk analysis and recommend mitigation strategies
- Gather and analyze market intelligence
- Direct advocacy and company representation

Acquisition Opportunity: Historic Castle

Fully Restored and Renovated, with Helipad

Corporate Headquarters, Private Teaching / Symposium Site, Conference Facility

Washington Consulting Corporation, in cooperation with its European partner, is accepting expressions of interest in the acquisition of a historic castle on the Rhine.

Location: Between Cologne and Frankfurt, Germany

Description:

One of the most prestigious and unique properties in Germany, this castle sits atop a forested hill overlooking a stunning view of the Rhine valley. Located just one half an hour south of Bonn, where the German government used to reside and accommodate important guests of state (e.g. Gorbachev, *et al.*), it combines the awe-inspiring ambience of 1000 years of history perfectly with the benefits of an elaborate restoration and modernization. Enjoy 360° views and marvelous sunsets from a platform at the very top of the tower or from the luxurious master suite, and host



amazing parties in the beautiful gardens surrounding the estate. With a magnificent conference room and a helipad, the castle can also be used as corporate headquarters, retreats or think tank symposiums, as well as a serenely private personal refuge.

Price: Available upon request.

The United States-Colombia Trade Promotion Agreement enters into force on May 15, 2012. WCC is ready to help businesses – large and small – put the Agreement to work to expand and diversify their market reach.

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The Agreement is expected to boost exports of goods by more than \$1.1 billion and increase the US Gross Domestic Product (GDP) by \$2.5 billion. The two countries already have strong trade ties. In 2010, the US exported \$12 billion in goods to Colombia. In 2009, small and medium enterprises exported \$3.1 billion, or 34 percent, of all US exports in merchandise to Colombian consumers.

Within five years the Agreement will eliminate tariffs on 80% of US exports of consumer and industrial products (excluding petroleum). US exports currently face tariffs averaging 9% but with the elimination of technical barriers and custom and trade facilitation measures exports will become more competitive in Colombia's \$166 billion service market.

Average Colombia Tariffs on U.S. Industrial Exports: Before and After Full Implementation of the Agreement

Industrial Exports Sector	Before Implementation	After Full Implementation
Metals and Ores	9.2%	0%
Infrastructure and Machinery	11.1%	0%
Transportation Equipment	12.7%	0%
Autos and Auto Parts	7.4%	0%
Building Products	13.2%	0%
Paper and Paper Products	12.5%	0%
Consumer Goods	14.6%	0%

Source: <http://www.ustr.gov/uscolombiatpa/facts>

WCC has experience in Colombia helping US and multi-national clients with Colombian investment and trade opportunities, as well as leading private trade missions to Colombia. WCC welcomes the implementation of the United States-Colombia Trade Promotion Agreement and the increased industrial sector export opportunities.

Sample Projects in Our Database

Buenos Aires Sewage Collector Construction

Metropolitan Area Water and Sanitation Program, construction of sewage collector in West Tigre, Tranche 2 in Buenos Aires.

Country: Argentina
Sector: Sanitation
Financing: Inter-American Development Bank
Status: Preparation
Estimated Cost: \$120,233,015

Haiti Hospital Construction

Preliminary selection/prequalification of bidders for the construction of the Providence County Hospital in Gonaives, Haiti.

Country: Haiti
Sector: Health
Financing: UN
Status: Preliminary
Estimated Cost: Undisclosed